



EDUCATION, SERVICES AND ITALIAN CULTURE IN THE WORLD!

NEW DRAFT OF PROFESSIONAL PARTNERSHIP CONTRACT

(to be used exclusively for evaluation purposes; therefore, not to be signed)

BETWEEN

Dr. Giovanni Gentile

(hereinafter "UNIVERSO ITALIA & PARTNERS")

Address: via Goffredo Mameli 18, 65123 Pescara (IT) - via Laurinská 10, 811 01 Bratislava (SK)

Phone number: +39 327 691 3346 – WhatsApp +39 388 836 3125

Email: g.gentile@universoitaliandpartners.com

Professional CV: <https://www.universoitaliandpartners.com/en/founder-and-executive-director/>

Pagina LinkedIn: <https://www.linkedin.com/in/giovanni-gentile-entrepreneur/>

Sito web: www.universoitaliandpartners.com

AND

☐ /

☐ **Dott. / Dott.ssa** _____

☐ **Dott. / Dott.ssa Mag.** _____

☐ **Dott. Ric. / Ph.D.** _____

☐ **Foreign title** _____

International Educational Consultant

(hereinafter "Independent Professional Partner")

Address: _____

Phone number: _____

Email: _____

Profession: _____

UNIVERSO ITALIA & PARTNERS

Via Goffredo Mameli 18, 65123 Pescara - via Laurinská 10, 811 01 Bratislava (SK)
Founder & Chief Executive Officer: Dr. Giovanni Gentile – Mob. +39 327 691 3346
www.universoitaliandpartners.com – partnerships@universoitaliandpartners.com



EDUCATION, SERVICES AND ITALIAN CULTURE IN THE WORLD!

ART. 1 – DECLARATIONS, CONDITIONS AND DUTIES OF THE INDEPENDENT PROFESSIONAL PARTNER

By signing this agreement, the **Independent Professional Partner** expressly declares that it has received, reviewed and understood the information relating to the collaboration model proposed by **UNIVERSO ITALIA & PARTNERS**, as well as that it has completed the preliminary training and operational activities required for the start of the collaboration.

To this end, the **Independent Professional Partner** declares and guarantees:

1. Sharing the values and principles of UNIVERSO ITALIA & PARTNERS

☐ that it recognizes the values, principles and mission that characterize **UNIVERSO ITALIA & PARTNERS** and commits to upholding them in carrying out its activities, maintaining professional conduct consistent with the organization's image, reputation and quality standards.

2. Processing and publication of personal data

☐ that I have given, where requested and within the limits permitted by applicable law, my consent to the processing of my personal data and its possible publication on the **UNIVERSO ITALIA & PARTNERS** website and social media channels, exclusively for the purposes of communicating, promoting and enhancing the collaboration, in compliance with applicable data protection legislation.

3. Trial of the free Program RELAX

☐ that I have trialed the free Program RELAX, declaring that I have acquired direct knowledge of it and have provided my own **evaluation** and **review** through the **Google My Business** platform.

4. Pre-contractual theoretical training

☐ that I have completed the free pre-contractual theoretical training, provided asynchronously within 15 (fifteen) days, including, but not limited to:

- consultation of **FAQs 1, 2, 3 and 4**;
- consultation of **Student card (elementary and middle school)** and **Student card (all students)** ;
- provision of **feedback regarding the training received**.

5. Paid Trial Period and Practical Training

☐ to have completed the paid trial period of 15 (fifteen) days, carried out alongside the Coordinator, which included, among other things, the following activities:

- **presentation of the partnership through video and PowerPoint material**;
- **planning of short-, medium- and long-term professional objectives**;
- **acquisition of procedures relating to the management of work-related contacts**;
- **completion of the practical activities** and mentoring program.

6. Promotional activities

☐ to have planned and carried out promotional activities aimed at schools and organizations operating in the non profit sector, according to the methods and guidelines shared with **UNIVERSO ITALIA & PARTNERS**.

7. Free first orientation meeting

☐ to have made a free initial 15-minute orientation meeting available to students as an introductory activity to the orientation and training program.

UNIVERSO ITALIA & PARTNERS

Via Goffredo Mameli 18, 65123 Pescara - via Laurinská 10, 811 01 Bratislava (SK)
Founder & Chief Executive Officer: Dr. Giovanni Gentile – Mob. +39 327 691 3346
www.universoitaliandpartners.com – partnerships@universoitaliandpartners.com



EDUCATION, SERVICES AND ITALIAN CULTURE IN THE WORLD!

8. Co-administration of the LinkedIn page

☐ that I have requested, in accordance with the terms and conditions established by **UNIVERSO ITALIA & PARTNERS**, the opportunity to co-administer the relevant LinkedIn page, currently followed by over 6,000 people, in order to identify, contact and select potential students interested in the services and training programs offered.

9. License to use digital content

☐ that I have received the license, within the limits, for the duration and according to the terms established by **UNIVERSO ITALIA & PARTNERS**, to use and promote on social networks the digital content published through the YouTube channel "**La cultura italiana che mi piace online!**". It is understood that this license does not imply any transfer of ownership, title or exclusive right to the content, materials, trademarks or other digital assets of **UNIVERSO ITALIA & PARTNERS**, except as expressly provided for in this agreement or a separate written agreement.

10. Fee collection methods and payment systems

☐ that I have been fully and thoroughly informed about the methods for determining, accruing and collecting the fees due for my professional activities, as well as the payment features and procedures made available through the **Stripe online platform**, including the related payment tools and links available in multiple languages and integrated into the **UNIVERSO ITALIA & PARTNERS** website.

The **Independent Professional Partner** also declares that has understood the operating procedures required for the proper management of payments and accept the payment methods set forth in this agreement.

11. Disclosure of professional position on LinkedIn

☐ that I have agreed that the professional position "**INDIPENDENT PROFESSIONAL PARTNER**" will be added to their LinkedIn profile only after signing this educational partnership contract.

The **Independent Professional Partner** undertakes, in using this name and in communicating its collaboration with **UNIVERSO ITALIA & PARTNERS**, not to provide inaccurate, misleading or unauthorized information and to comply with any communication and brand usage guidelines provided by the organization.

ART. 2 – NATURE OF ACTIVITIES AND ECONOMIC TREATMENT

Compensation will be determined according to the criteria, amounts, methods and payment schedules specifically indicated in the following section.

For international consulting activities, the **Independent Professional Partner** receives a net commission, calculated on the revenue generated by student's enrolments and client's subscriptions for **UNIVERSO ITALIA & PARTNERS**, in the following amount:

❖ "ITALIANO PER LAVORO" Specialized Italian courses.	(__%)
❖ "LA MIA GRAMMATICA PRATICA" Italian grammar group workshops.	(__%)
❖ "INSEGNANTI DI ITALIANO PER IL MONDO" Training seminars for Italian teachers.	(__%)
❖ "IL MIO VIAGGIO NELLA CULTURA ITALIANA" Italian culture group courses.	(__%)
❖ "10 SETTIMANE PER TE" Tutoring of Italian language and culture.	(__%)
❖ "LA CULTURA ITALIANA CHE MI PIACE ONLINE!" Subscriptions	(__%)

UNIVERSO ITALIA & PARTNERS

Via Goffredo Mameli 18, 65123 Pescara - via Laurinská 10, 811 01 Bratislava (SK)
Founder & Chief Executive Officer: Dr. Giovanni Gentile – Mob. +39 327 691 3346
www.universoitaliandpartners.com – partnerships@universoitaliandpartners.com



EDUCATION, SERVICES AND ITALIAN CULTURE IN THE WORLD!

Amounts due to the Independent Professional Partner will be paid by UNIVERSO ITALIA & PARTNERS within 30 days to the previously communicated bank account, following regular review of the **Consultant Activity Register** by the Reference Coordinator.

The amounts indicated above are net of any applicable tax, social security and/or contribution charges, which will be borne by the parties in accordance with applicable legislation and the legal nature of the relationship.

ART. 3 – ACKNOWLEDGEMENT

By signing this agreement, the **Independent Professional Partner** declares that has completed the preliminary activities indicated above and are aware of the operational, training and professional procedures required for the collaboration.

The **Independent Professional Partner** also declares that had the opportunity to request clarification regarding the activities, procedures, collaboration terms and compensation and that has received the information deemed necessary prior to signing this contract.

Please note – Failure to initiate training activities. If, within 30 (thirty) days from signing this agreement, the **Independent Professional Partner** has not initiated and/or conducted any training activities in fulfillment of the commitments undertaken, **UNIVERSO ITALIA & PARTNERS** reserves, at its sole discretion, the right to discontinue the partnership and/or to consider extending it in the future, according to terms and conditions that may be agreed upon between the parties.

This agreement is valid for one year and is renewable. It may be revoked by simple email communication to the other contracting party.

It is drawn up in duplicate digital copies, one copy for **UNIVERSO ITALIA & PARTNERS** and one copy for the **Independent Professional Partner**.

Date _____
Read, agreed
and signed

Indipendent Professional Partner

UNIVERSO ITALIA & PARTNERS